



SAINT LOUISE HOUSE

Build. Believe. Become.

Development Director

About Us

Saint Louise House is a supportive housing program for mothers and their children experiencing homelessness in Central Texas. Our proven program provides families with stable housing, empowering partnership, and wraparound services. The highly individualized support we provide fosters education, financial literacy, strong family relationships and healthy living, leading to a lifetime of self-sufficiency. With a deep belief in the power of women to transform their lives, their families and our community, the Development Director leads a team that focuses on building a strong community of support for current and future families in our program.

Job Description Summary

The Development Director will lead a team that works to build the relationships and activities necessary to fund the mission of Saint Louise House. The Director will work closely with the Executive Director to set annual fundraising goals and will lead development and implementation of strategies for meeting those goals. Strategies will include events, major and planned giving, corporate partnerships, and donor relations as well as grants, volunteer engagement, and outreach.

The Development Director reports to the Executive Director and, as a member of the organization's Leadership Team, is actively engaged in the formation and implementation of the organization's strategic directions. The ideal candidate will have the nonprofit development experience and ambition to grow the organization to provide more services to more families.

Responsibilities

- Work closely with the Development Committee of the Board of Directors to create and implement a development plan that supports the mission of Saint Louise House.
- Manage all fundraising strategies including events, donor relations, and corporate partnerships.
- Cultivate and solicit donors through customized, donor-centered cultivation and stewardship activities including gift acknowledgements, communications, and Legacy Circle appreciation events.
- Conduct periodic analysis of development plan activities to determine effectiveness of development strategies.
- Oversee management of public and private grants.
- Oversee communications and marketing to increase and promote brand identity and agency visibility and build a sense of community among supporters.
- Responsible for maintenance of up-to-date records through CRM system of all volunteers, donors, and corporate partners.
- Oversee Volunteer and Community Engagement Manager to leverage volunteer activities to support development and program goals.

Qualifications

- Bachelor's degree.
- Work experience in sales management, nonprofit communications, or nonprofit development and demonstrated success in developing and implementing communications and fundraising strategies.
- Well-organized, self-motivated, and highly collaborative work style.
- Demonstrated relationship building, solicitation and negotiation skills.
- Persuasive writing and strong verbal communication skills.
- Database management experience: Salesforce experience preferred.
- Comprehensive knowledge of social media and experience implementing communications and fundraising strategies using social media preferred.

Benefits

Saint Louise House invests in our employees in many ways. We provide the tools and supports needed to all staff so that they can provide the highest quality of services to our families. In addition to fostering a positive, learning, and supportive work environment, we also offer:

- Competitive Salary
- Paid Time Off (160 hours a year)
- Paid Holidays (12 days a year)
- Health / Dental / Vision Insurance
- Life and disability Insurance

Saint Louise House is committed to the recruitment, selection, development, and promotion of employees based on individual merit. Our policy is to provide equal employment opportunity to all people without regard to race, color, religion, sex, national origin, age, or disability. We encourage applicants from traditionally underrepresented groups and diverse backgrounds, which mirror the population we serve.

To apply send Cover Letter and Resume to:

Robin Kamperman, Director of Operations at rkamperman@saintlouiseshouse.org

For more information about Saint Louise House, please visit www.saintlouiseshouse.org